

SERVICE AVAILABILITY™ FORUM

Open Specifications for Service Availability

FOR IMMEDIATE RELEASE

Contact:

Lori Zielinski

SA Forum PR

503-459-9150

lzielinski@nereus-worldwide.com

Visit the SA Forum in Booth #13048.

83% of Telecom Industry Plan to Implement SA Forum Specifications

BEAVERTON, OR – May 31, 2006 — The Service Availability™ Forum (SA Forum) today announced that 83% of survey participants stated they are currently, or will be in the near future, implementing SA Forum specifications. The SA Forum conducted the recent survey of industry members, gathering information about current perceptions and awareness of the organization and its specifications. Overall results showed positive support for the SA Forum, as well as promising future endorsement of specifications and certified products.

When asked if they are or will be using products that comply with SA Forum specifications, 85% of respondents affirmed that they were. Additionally, 73% of the audience said they are or will be including SA Forum specifications as requirements in their RFPs.

“The responses and suggestions from this survey will help us to develop our roadmap for the SA Forum, and ensure that we are meeting the needs of our current and future members,” said Tim Kober, SA Forum President. “We will use this information to help develop training and additional resources to help companies implement the specs.”

The survey also revealed the top benefits for implementing standards or standards-based products. Companies cited equipment provider choice, enabling faster time to market, reducing the need for product customization, and expanding the market for standard products, as the major benefits. Nearly all of the participants valued standards-based products, with 97% citing them as important to their companies.

The survey was conducted online over a three week period. The majority of responders worked in engineering, with the next largest group of responders coming from the marketing and sales. Most survey participants worked for telecom equipment manufacturers, enterprise computing suppliers or manufacturers, and service providers.

SA Forum at GLOBALCOMM 2006

The SA Forum will be at GLOBALCOMM 2006 June 5-7 in Chicago, co-locating with the Communications Platforms Trade Association (CP-TA) and OSDL in Booth #13048. Show attendees will have the opportunity to hear introductory presentations about the SA Forum, learn about membership, and ask questions regarding specifications and the organization. The SA Forum is also participating with CP-TA, OSDL, PICMG and SCOPE Alliance in an Interop Panel on June 5 at 2pm in the booth that will provide an overview of the standards ecosystem.

About the Service Availability Forum

The Service Availability™ Forum is a consortium of industry-leading communications and computing companies working together to foster an ecosystem that enables the use of commercial off-the-shelf building blocks in the creation of high availability network infrastructure products, systems and services. To achieve this goal, the Service Availability Forum develops and publishes high availability and management software interface specifications while promoting and facilitating their adoption by industry. Service Availability Forum membership offers the opportunity to help frame and implement the Service Availability solution. For more information about the Service Availability Forum, visit www.saforum.org.

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